



PATTERSONCOMPANIES.COM
800.328.5536

Patterson operates through its two market-leading business units, Patterson Dental and Patterson Animal Health, offering similar products and services to different customer bases.

DENTAL

Patterson's Dental segment provides a virtually complete range of consumable dental products, equipment and software, turnkey digital solutions and value-added services to dentists and dental laboratories throughout North America.



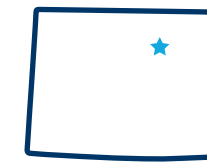
St. Paul, Minn.
Headquarters

\$2.5 billion annual sales, or 46% of total company sales



ANIMAL HEALTH

Patterson's Animal Health segment is a leading distributor of products, services and technologies to both the production and companion animal health markets in North America and the U.K.



Greeley, Colo.
Headquarters

\$2.9 billion annual sales, or 54% of total company sales



EXECUTIVE LEADERSHIP TEAM

Scott P. Anderson
Chairman, President and Chief Executive Officer

Ann B. Gugino
Executive Vice President and Chief Financial Officer

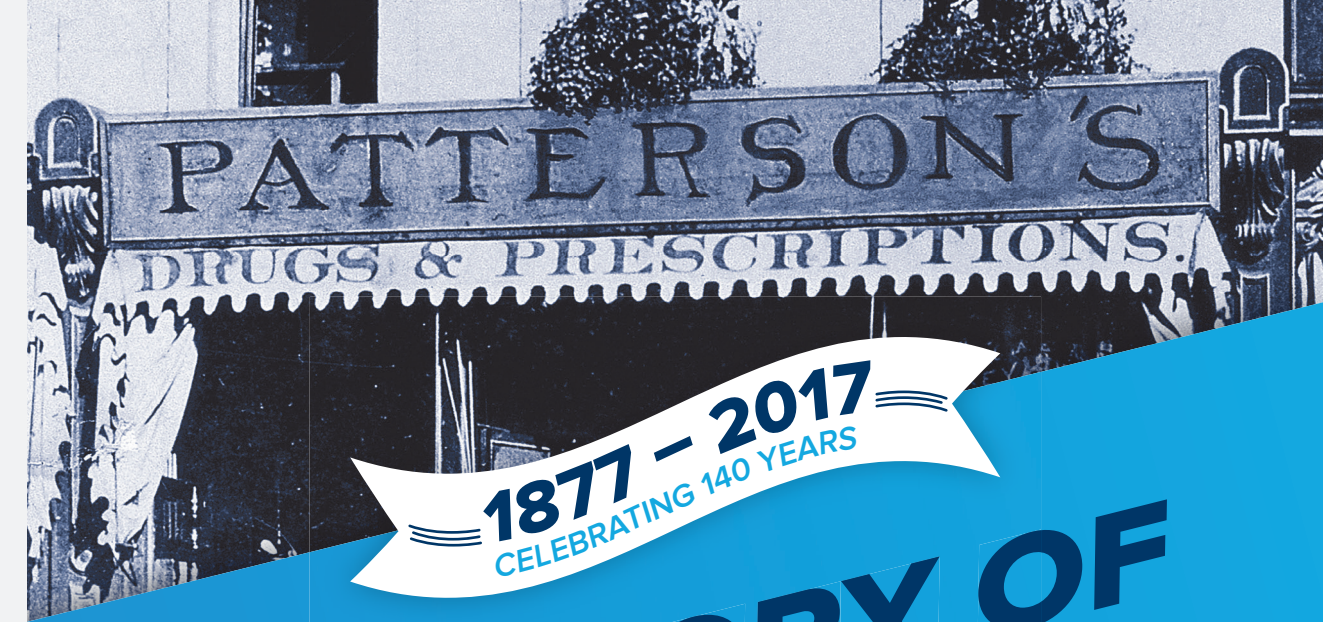
Kelly A. Baker
Chief Human Resources Officer

Todd C. Marshall
Chief Marketing and Digital Officer

Dave M. Lardy
Chief Information Officer

Dave G. Misiak
President, Patterson Dental North America

John E. Adent
Chief Executive Officer, Patterson Animal Health



A HISTORY OF LOOKING FORWARD



1877 - 2017
**140 YEARS
 IN BUSINESS**

From Milwaukee storefront to publicly traded company with an international footprint.

Patterson Companies Inc. (Nasdaq: PDCO) is a value-added specialty distributor serving the U.S. and Canadian dental supply and the U.S., Canadian and U.K. animal health supply markets.

1877
Founded in 1877
 John and M.F. Patterson purchased a Milwaukee drugstore and began selling dental and surgical supplies in addition to their regular stock of medicines and toiletries.

1900
Headquarters relocation
 Company relocated to St. Paul, Minn., and grew to locations in multiple states. By 1959, 40 branch locations were established.

1987
D.L. Saslow Co. acquisition
 Patterson acquired D.L. Saslow Co. and strengthened its position as a national dental supplier.

1992
1997
Patterson goes public
 Patterson became a publicly traded company on Nasdaq with the stock ticker PDCO.

EagleSoft acquisition
 Patterson acquired EagleSoft Inc. dental practice software, which positioned Patterson as a leader in technology.

2000
2001
Patterson Foundation founded
 The Patterson Foundation was founded by former Patterson Companies chairman and CEO Peter L. Frechette and other executives of the company.

J.A. Webster acquisition
 Patterson acquired J.A. Webster Inc. (also known as Webster Veterinary) and Patterson entered the animal health industry.

2004
Patterson Foundation grants and scholarships
 The Patterson Foundation began awarding scholarships to dependents of full-time Patterson Companies employees and grants to nonprofit organizations focused on oral and animal health.

\$2.6 MILLION Amount awarded in scholarships to date	\$6.7 MILLION Amount awarded in grants to date
371 Number of students that have been awarded scholarships	100+ Number of nonprofits that have received a grant

2011
2013
National Veterinary Services acquisition
 Patterson completed the acquisition of National Veterinary Services Limited (NVS), Stoke-on-Trent, Staffordshire, U.K.

Patterson Technology Center
 Patterson Technology Center (PTC), which supports more than 100,000 customers nationwide, opened in Effingham, Ill.

2015
Animal Health International acquisition
 Patterson completed the \$1.1 billion acquisition of Animal Health International (AHI), Greeley, Colo.

**CHARITABLE
 GIVING**

A major keystone of Patterson's culture has been the commitment to giving back to its communities. We provide support to charitable organizations in our three focus areas: Access, Education and Community.

ACCESS
 Patterson supports organizations and programs that increase access to quality care in the dental and animal health fields.

EDUCATION
 Patterson supports organizations and programs that make a positive difference in the lives of students.

COMMUNITY
 Patterson supports organizations and programs in the communities where we live and work. Through grant funding from the Patterson Foundation and our volunteer time off (VTO) and team service hours (TSH) programs, we strengthen our communities.

